

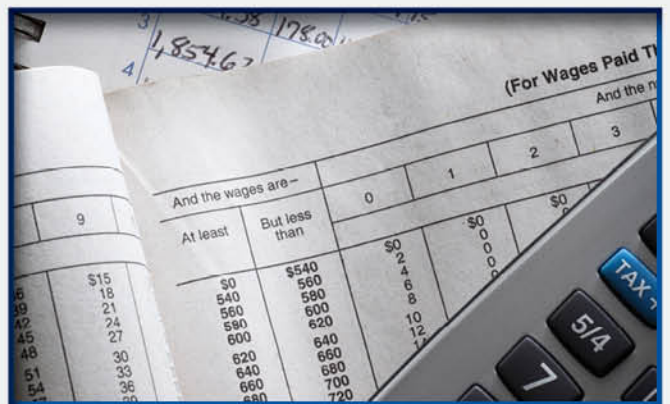


Payroll Consultants
Payroll Tax Recovery Experts

Have you
OVERPAID
employment taxes?

Many companies that undergo acquisitions and corporate restructurings have undiscovered employment tax refund opportunities that, unless addressed, will expire due to statute of limitation issues.

Our no obligation analysis of your company's Federal Form 940 returns will allow **SALT Payroll Consultants** the ability to insure that missed state and federal employment tax refund opportunities are identified and secured before they expire!



With the introduction of new and complicated payroll tax laws every year, it's nearly impossible for a company to fully understand the impact these laws have on its payroll tax posture. In addition, incorrect interpretation of current tax laws and administrative policies may result in your company overpaying its payroll taxes.

Composed of former practice leaders and attorneys at firms such as Ernst and Young and KPMG, S.A.L.T. offers employment tax recovery services that are dramatically different from other payroll service firms.



Payroll Consultants

Payroll Tax Recovery Experts

SALT's clients include many of the largest, most respected companies in America.

SALT pursues and captures the more complex refund issues that are often overlooked by other service providers. We operate under the premise that our clients have already performed a similar payroll tax review, either internally or through another vendor.

SALT routinely identifies and secures payroll tax refunds that other service providers may have missed.

The depth and breadth of our review allows us to recover missed refunds. Unlike most unemployment service providers that just review state tax issues, our expertise lies in both state and federal unemployment tax refund issues. We are also highly proficient in entity planning and all other unemployment cost control issues.

A truly turnkey operation, **SALT** conducts its work without disrupting the daily operations of your payroll staff. **SALT** performs all of the necessary research, claim filing and follow up to secure your refund.

SALT works on a contingency-based (performance) fee arrangement. We do not charge up-front fees. We collect absolutely nothing unless a financial benefit is secured for your company as a result of our efforts. In other words, we don't get paid unless, and until, you get paid.

For the Initial Phase of our review, we simply require copies of all Federal Form 940 returns filed for the three previous tax years. Copies of these forms may be sent electronically, mailed or faxed to our office. If you prefer, we will come on site to gather and copy this information. This on-site review will only take a few hours and requires minimal involvement from your staff.



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Where other service providers are consolidating multiple processes and diluting their core competencies, **SALT** continues to remain focused on expanding its capabilities in the payroll tax recovery arena, adding only the most distinguished and gifted talent in the industry.



After reviewing the returns, we will ascertain whether refund opportunities exist and, if so, quantify such refunds. Once the quantification process is completed, we will present you with our findings, along with a proposal to obtain the identified refunds.

Once you choose to pursue the opportunities outlined in our summary report, we will gather additional information and present you with a report detailing the basis for the refunds/savings, including the applicable state and federal laws. We will also provide you with completed refund claims for your review and signature.

Finally, we will be responsible for following up to insure that all applications are processed quickly and completely. Refunds and/or credit memos will be sent directly to you, not to **SALT**.

Let us put our expertise to work for you today.

Contact your SALT representative today to schedule a no obligation FUTA 940 analysis.

Client Testimonials

"We've been very pleased with the work **SALT** Payroll Consultants has done for us over the past 6+ years. Due to the number of states we are in and the acquisitions we've had in the past few years, **SALT** has identified and recovered significant unemployment tax refunds with minimal effort on our part."

"**SALT** was able to collect refunds on our behalf with very little effort from our staff. **SALT** did all the work and simply requested us to facilitate signatures. I was pleasantly surprised that we were able to get refunds from two small acquisitions we didn't know we were entitled to."

"**SALT** has gone above and beyond the call of duty while requiring minimal effort from us. Moreover, you identified an opportunity another firm that we had used for state and local tax issues missed completely. Working with the knowledgeable, committed, and professional staff at **SALT** has been a pleasure and an asset."



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